



December 17, 1956

Mr. Hiram S. Phillips
Public Administration Advisor for
Latin America
International Cooperation Administration
Washington 25, D. C.

Dear Mr. Phillips:

Doubtless you will recall my having mentioned to you that there would be associated with our firm as Executive Director, after January 1, 1957, Mr. Richard Davies.

For more than twenty years Mr. Davies has been connected with the Pennsylvania Salt Manufacturing Company of Philadelphia, and for the past seven years has been its chief executive and in charge of its foreign operations, and as such, President of Penn-Salt International Corporation. The activities of Penn-Salt International cover active operations in various foreign countries including Mexico, Brazil, Venezuela and Peru. Mr. Davies was a Director of the companies operating in these various areas.

As mentioned to you, we think it might well be desirable to have Mr. Davies visit from time to time in Guatemala and review and assist in the direction of our Mission there. It is not now contemplated that any salary will be paid to Mr. Davies that would be reimbursable to us by ICA for the work he might do in connection with Guatemala, although of course we would expect to be reimbursed for his travel costs to and from Guatemala and living costs while there, should he visit Guatemala, securing first, of course, your approval for doing so.

In order that such a trip can be taken without delay, we are forwarding to you herewith Form ICA-6-5 giving Mr. Davies' record so that the necessary clearances can be obtained.

I will greatly appreciate your doing anything you can to expedite these clearances, as it might become desirable for Mr. Davies to visit in Guatemala the latter part of January. In this connection, I would like to call your attention to the fact that Mr. Davies now has

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"Q" clearance at the Atomic Energy Commission and top secret clearance at the Department of Defense. It was necessary to secure these clearances in connection with the work Mr. Davies did for Penn-Salt.

Sincerely yours,

Julien M. Saks

Forms enclosed

CC - Mr. Davies

JMS:fws